

1871.

GILHAM'S
Tobacco Fertilizer,

MANUFACTURED BY THE

**Southern Fertilizing Company,
RICHMOND, VA.**

The Company begs to submit the statements following of Maj. W. T. Sutherlin, former President of the Virginia State Agricultural Society, and Lewis E. Harvie, Esq., present President of said Society, giving the results of their experience with this Fertilizer :

DANVILLE, VA., MARCH 2d, 1871.

COL. W. M. GILHAM, Prest. Southern Fertilizing Co. :

Dear Sir,—I am in receipt of your letter of the 27th ult., asking me to state what I think of your Tobacco Fertilizer.

I have used your tobacco Fertilizer four years, experimenting with Peruvian guano and a large number of manufactured manures at the same time, and it gives me pleasure to state, that *your Tobacco Fertilizer has given better satisfaction than any used, for both bright and dark tobaccos.* I have also found it very valuable as a *permanent improver of the soil.*

Yours, respectfully,

W. T. SUTHERLIN.

DYKELAND (CHULA), AMELIA Co., VA., FEB. 25, '71.

COL. W. GILHAM, President S. F. Co. :

Dear Sir,—I have been using your Tobacco Fertilizer on my tobacco crop for several years, and still longer on wheat—ever since 1867 inclusive. I have found it to be superior to any other fertilizer with which I have compared it in its effect on tobacco. The tobacco on which it has been used is *heavier and more oily than that made with Peruvian Guano,* and certainly is less affected by drought, particularly if gypsum be used in addition to it.

I have given you the result of its application on the wheat crop* in comparison with the same amount of guano per acre, *producing one-fourth more wheat on land of the same quality.*

I will add, that it was commended to me by the implicit trust I had in the character and integrity of the officers of the company, who I know would not adulterate the article with the view of increasing their profit in its sale.

Very respectfully and truly, yours,

LEWIS E. HARVIE.

*Letter, Sept. 19th, 1868.

1871. Gilham's Tobacco Fertilizer, Manufactured by the Southern Fertilizing Company, Richmond, Va. The Company begs to submit the statements following of Maj. W.T. Sutherlin, former President of the Virginia State Agricultural Society, and Lewis E. Harvie, Esq., present President of said Society, giving the results of their experience with this Fertilizer: Danville, Va., March 2d, 1871. Col. Wm. Gilham, Prest. Southern Fertilizing Co.: Dear Sir, I am in receipt of your letter of the 27th ult., asking me to state what I think of your Tobacco Fertilizer. I have used your tobacco Fertilizer four years, experimenting with Peruvian guano and a large number of manufactured manures at the same time, and it gives me pleasure to state, that your Tobacco Fertilizer has given better satisfaction than any used, for both bright and dark tobaccos. I have also found it very valuable as a permanent improver of the soil. Yours, respectfully, W.T. Sutherlin. Dykeland (Chula), Amelia Co., Va., Feb. 25, '71. Col. W. Gilham, President S.F. Co.: Dear Sir, I have been using your Tobacco Fertilizer on my tobacco crop for several years, and still longer on wheat -- ever since 1867 inclusive. I have found it to be superior to any other fertilizer with which I have compared it, in its effect on tobacco. The tobacco on which it has been used is heavier and more oily than that made with Peruvian Guano, and certainly is less affected by drought, particularly if gypsum be used in addition to it. I have given you the result of its application on the wheat crop* in comparison with the same amount of guano per acre, producing one-fourth more wheat on land of the same quality. I will add, that it was commended to me by the implicit trust I had in the character and integrity of the officers of the company, who I know would not adulterate the article with the view of increasing their profit in its sale. Very respectfully and truly, yours, Lewis E. Harvie. *Letter, Sept. 19th, 1868.